

1.0 Introduction to the Market Engagement documents

Background to the documents posted on the PRASA website in support of the PRASA rolling stock fleet renewal programme Market Engagement

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1 Introduction

A number of documents have been posted to the PRASA website in support of the Market Engagement process of the rolling stock fleet renewal programme. This brief document sets out what is covered in each document. The documents posted to the website are set out in the following structure:

Document No.	Name
1.0	Introduction (this document)
2.0	Background to PRASA and need for Rolling Stock
3.0	Finance engagement
4.0	Commercial issues
5.0	User requirement specifications
5.1	Metrorail - User requirement specifications
5.2	Shosholoza Meyl - High level user requirement specifications
6.0	Technical specifications
6.1	Metrorail – 3kV DC EMU technical specifications
7.0	Infrastructure interface report

2 Background to PRASA

The Background to PRASA document sets out:

- a high level background to PRASA
- the need for new Rolling Stock

3 Finance Engagement Issues

The finance engagement issues document sets out the information sought from potential financiers of rolling stock through informal discussions.

4 Commercial Issues

The Commercial issues document sets out certain commercial issues that will form key bid evaluation criteria should the PRASA rolling stock fleet renewal programme progress to the Request for Proposal (“RFP”) stage:

- Significant localization that will lead to the development of a South African-based rolling stock manufacturing and maintenance capacity; and
- Broad-Based Black Economic Empowerment (“B-BBEE”).

The document further summarises some of the incentives available for establishing or expanding rolling stock facilities in South Africa, and sets out the commercial information sought from potential manufacturers of rolling stock.

5 User Requirement Specifications

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6 Technical Specifications

PRASA and the Transaction Advisors have provided documents in relation to the specification of the trains as part of this Market Engagement. The purpose of these documents is to provide a statement of PRASA's rolling stock specification sufficient for the market to:

- Consider and respond on its view of the interaction between Commercial, Financial and Technical issues;
- Respond as to whether the specifications encourage involvement in any future procurement by the global supply chain; and
- Identify any areas of the specification missing or requiring improvement to facilitate market interest whilst meeting the wider objectives of Government of South Africa.

The documents provided and their purpose is set out below

		User Requirements Specification	Technical Specification
Document Purpose		A statement of PRASA's outcome requirements in relation to the vehicles	The minimum technical specifications and standards to be used in delivering the User Requirements. It includes references to the Infrastructure Interface Report that describes the critical interfaces between rolling stock and infrastructure (e.g. vehicle gauge)
Rolling Stock	3kV DC (Metro)	Document 5.1	Document 6.1
	Metro Eastern Cape region	As 5.1 subject to a decision on optimal traction for Eastern Cape region	To be developed when traction agreed ¹
	Shosholoza Meyl (Coaches)	Document 5.2	To be developed ¹
	Shosholoza Meyl (Locomotives)	Document 5.2	To be developed ¹

Further to the technical issues above the purpose of these technical documents is to encourage the views of manufacturers in relation to the provision of Maintenance or Maintenance Support for constructed vehicles.

¹ Will not be available for the Market Engagement of 5 April 2011

7 Infrastructure Interface Report

The Infrastructure Interface Report describes the critical interfaces between rolling stock and infrastructure (e.g. vehicle gauge) and is cross referenced in the User Requirements and Technical Specification.